

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Matrix

This document is developed and maintained by the Licking County Business Development Council for the benefit of entrepreneurs and potential business developers interested in doing business in Licking County, Ohio.

For issues or concerns relating to this document and the accuracy of information it contains, please contact:

Rob Klinger – Licking County Planning Commission
rklinger@lcounty.com 740-670-5212

or

Cheri Hottinger – Licking County Chamber of Commerce
chottinger@lickingcountychamber.com 740-345-9757

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

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LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Developers

Firm Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
ProLogis	3765 Interchange Road Columbus, OH 43204	Brian N. Marsh – Sr. VP 614-275-5401	bmarsh@prologis.com http://www.prologis.com/index.html	•
Southgate Corp.	1499 W. Main St. PO Box 397 Newark, OH 43058	Robert O'Neill – President 740-522-2151	Robert@southgatecorporation.com www.southgatecorp.com	•
Mid Ohio Development	4393 Arbor Lake Dr. Groveport, OH 43125	Roney Murphy – Owner 614-836-0606 ext 106	rmurphy@midohiodevelopment.com www.midohiodevelopment.com	•
Shai Commercial Ltd. Real Estate Services	4009 Columbus Road SW Suite 333 Granville, Ohio 43023	J. Park Shai III – Owner 740.587.7441 W 740.404.0665 C	pshai@shaicommercial.com	•
Anderson Layman Development Co.	Anderson Layman Development PO Box 4083 Newark, OH 43055	Stephen T. Layman – Broker 740-349-7844 ext 22	slayman@AndersonLayman.com	•
New Albany Company	8000 Walton Parkway Suite 120 New Albany, Ohio 43054	Bill Ebbing, President/CEO 614- 939-8028	bebbing@newalbanycompany.com www.newalbanycommunityauthority.org	
Jerry McClain Company Inc	51 North 3 rd St. Suite 701 Newark, Ohio 43055	Jerry McClain 740.345.3700	jmcclain@jerrymcclainco.com www.jerrymcclainco.com	

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Licking County Business Development Resources

Program	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
East Central Ohio SCORE	25 Walnut St., PO Box 692 Newark, OH 43058-0692	Ken Williams, Chairman East Central Ohio SCORE, Chapter 399 740-345-7458	Kenneth.1.williams48@gmail.com score@eastcentralohioscore.org www.eastcentralohioscore.org	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Business Plan & Strategic Planning • Product Development • Marketing Sales Networking • Financial • Training and Education
SBDC – Small Business Development Center	20 South Second St. Newark, OH 43055	Randy Morgan – CBA 740-670-5215	rmorgan@lcounty.com www.SBDC.cscce.edu	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Business Plan & Strategic Planning • Product Development • Marketing Sales Networking • Financial • Training and Education • Capital Access
Licking County Chamber of Commerce	50 West Locust St. Newark, OH 43055	Cheri Hottinger 740-345-9757	chottinger@lickingcountychamber.com www.lickingcountychamber.com	<ul style="list-style-type: none"> • Marketing Sales Networking • Financial • Group Health Insurance • Marketing Information • Advertising • Legislative Service • Seminars • Leadership Development • Economic Development • Training and Education
Licking County Planning Commission – Planning, Community & Economic Development	20 South Second St. Newark, OH 43055	Jerry Brems, Director Brad Mercer, Planning Manager Warren Weber, Com.Dev.Mgr Rob Klinger, ED Manager 740-670-5212	jbremms@lcounty.com bmercer@lcounty.com wweber@lcounty.com rklinger@lcounty.com www.lcounty.com	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Marketing Sales Networking • Financial • Training and Education • Incentives • Real Estate, Buildings, & Land
Licking County Job And Family Services	74 South Second St. Newark, OH 43055	Windy Murphy 740-670-8781 Lori Mye 740-670-8702	Murphw01@odjfs.state.oh.us myel@odjfs.state.oh.us www.theonestop.org	<ul style="list-style-type: none"> • Training and Education • Incentives

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Licking County Business Development Resources (Continued)

Program	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Career & Technical Education Centers of Licking County (CTEC formerly JVS)	222 Price Road Newark, OH 43055	Kelly Wallace – Dir Adult Ed 740-364-2251	kwallace@c-tec.edu www.c-tec.edu/	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Training and Education
Tech Columbus	1275 Kinnear Road Columbus, OH 43212	Chris Anderson 614-675-4102 C 614-406-2440	sanderson@techcolumbus.org http://www.techcolumbus.org/	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Business Plan & Strategic Planning • Product Development • Marketing Sales Networking • Training and Education • Capital Access
Tech Columbus, TECHSTART	6530 West Campus Oval Suite 110 New Albany, Ohio 43054	Chris Anderson 614-525-1975	canderson@techcolumbus.org www.techcolumbus.org	<ul style="list-style-type: none"> • Venture Development
Workenomics	50 West Locust St. P.O. Box 702 Newark, Ohio 43058	Kent Trofholz Director of Workenomics	ktrofholz@lickingcountychamber.com www.workenomics.com	<ul style="list-style-type: none"> • Workenomics • Workforce Development • Economic Development
LICCO	600 Industrial Parkway Heath, OH 43056	Brett McClintock, Sales Manager– Job Dev/ Comm. Employ. Services 740-522-8345 Gary Wimer Job Developer 740.522.8345	Brett.McClintock@lcountydd.org Gary.Wimer@lcountydd.org	<ul style="list-style-type: none"> • Contract Packaging & Assembly Services • Work Services for People with Developmental Disabilities • Job Placement and Training • Temporary and Full Tim Employees
Heath - Newark - Licking County Port Authority	851 Irvingwick Dr. W. Heath, OH 43056	Rick Platt – Executive Director 740-788-5500 x 235	rplatt@hnlcpa.com	<ul style="list-style-type: none"> • 1 on 1 Business Consulting • Incentives • Real Estate, Buildings, & Land • Capital Access
Granville Area Chamber of Commerce	125 East Broadway Granville, Ohio 43023	Maggie Barno 740-587-4490	Maggie@granville.oh.com gacc@windstream.net	<ul style="list-style-type: none"> • Marketing Sales Networking • Financial • Training and Education
Pataskala Area Chamber of Commerce	PO Box 132 Pataskala, OH 43062	Zoe Latamer 740-964-6100	Pacc132@earthlink.net www.pataskalachamber.com	<ul style="list-style-type: none"> • Marketing Sales Networking • Financial • Training and Education

Licking County Business Development Resources (Continued)

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Program	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Greater Buckeye Lake Chamber of Commerce	PO Box 5 Buckeye Lake, OH 43008	Lisa Stewart 740-366-3301	president@buckeyelakecc.com www.buckeyelakecc.com	<ul style="list-style-type: none"> • Marketing Sales Networking • Financial • Training and Education
Green Technology Career & Technology Education Center CTEC	150 Price Road Newark, Ohio 43055	CTEC Jim Simpson 740-364-2702	jsimpson@c-tec.edu www.c-tec.edu/ http://www.ctec.edu/AboutUs/OurFacilities/tabid/107/Default.aspx	<ul style="list-style-type: none"> • Green Technology Consult & Demonstration & Grants Available
Ohio Employee Ownership Center Succession Planning	113 McGilvrey Hall Kent State University Kent, Ohio 44242	Chris Cooper Program Coordinator Succession Planning Ohio Employee Ownership Ctr	Ccooper1@kent.edu www.oeockent.org	<ul style="list-style-type: none"> • Employee Owned Companies • Succession Planning
Licking County Regional Airport Authority	530 Heath Road Heath, Ohio 43056	Terry Treneff 740.345.9611 Harold Ware 740.522.6968	treneff@hotmail.com http://en.wikipedia.org/wiki/Newark-Heath_Airport	<ul style="list-style-type: none"> • Heath/Newark Airport
Mid Ohio Regional Planning Commission	111 Liberty Street Columbus, Ohio 43215	Chester R. Jourdon Jr. Executive Director	cjourdan@morpc.org http://www.morpc.org/	<ul style="list-style-type: none"> • Outreach and Education • Energy & Environment (air,water, energy conservation, land use, greenways, materials management) • Economic Development • Housing & Community Services (foreclosure counseling, down payment assistance, home rehabilitation) • Planning/Pataskala/Etna/Reynoldsburg
Licking County Area Transportation Study (LCATS)	20 S. Second Street Newark, Ohio 43055	Sandra R. Mapel – Study Director 740.670.5190	smapel@lcounty.com www.lcats.org	<ul style="list-style-type: none"> • Traffic Counts And Projections • GIS Infrastructure Data Layers • Long & Short Term Trans. Planning • Federal Transportation Funding • Safety and Corridor Studies

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Funding: Banks & Development Corporations

Organization / Bank	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Ohio Statewide Development Corp. (OSDC)	1650 Lake Shore Dr., Suite 380 Columbus, OH 43204	Dianne Allen – Executive Dir. 614-481-3214	dallen@osdc.net www.osdc.net	<ul style="list-style-type: none"> • SBA 504 Loans • Ohio 166 Regional Loans
CCDC	900 Michigan Ave. Columbus, OH 43215	Brad Shimp – President/CEO 888-756-CCDC (2232)	brad.shimp@ccdcorp.org www.ccdcorp.org/aboutus.html	<ul style="list-style-type: none"> • SBA 504 Loans • Ohio 166 Regional Loans
First Federal Savings and Loan	182 W. Broad St. PO Box 1382 Pataskala, OH 43062	Paul M. Thompson – Pres 740-345-3494 Larry F. Kretzmann – VP 740-927-0082	paul.thompson@firstfedohio.com larry.kretzmann@firstfedohio.com www.firstfedohio.com	<ul style="list-style-type: none"> • Commercial Real Estate Loans
Park National Bank	50 North Third St. PO Box 3500 Newark, OH 43058	David Trautman, President 740-349-3927 Erin Tschanen – VP 740-349-5497	dtrautman@parknationalbank.com etschanen@parknationalbank.com www.parknationalbank.com	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line Of Credit
Fifth Third Bank			www.53.com	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line Of Credit
Bremen Bank	700 Corylus Drive Pataskala, OH 43062	Laura E. Neale – VP 740-334-2139	laura.neale@bremenbankofpataskala.com	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line Of Credit
Hopewell Federal Credit Union	501 Hopewell Dr. Heath, OH 43056	Jim Johnson – CEO 740-522-8311	jjohnson@hopewellfcu.org www.hopewellfcu.org	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line Of Credit
Chase Bank	15 N. Third St. PO Box 4910 Newark, OH 43058	Jacquie West – Branch Mgr. 740-349-1300	jacquie.west@chase.com	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line Of Credit
Huntington National Bank	42 N. Third St. Newark, OH 43055	Joseph A. Moore – Community President. 740-349-3624	joseph.moore@huntington.com www.huntington.com	<ul style="list-style-type: none"> • Conventional Business Loans • Business Line of Credit • SBA Preferred Lender • Ohio 166 Loan Program • Agricultural Loans • Grow Now Loans
Heartland Bank	6 North Park Place Newark, OH 43055	John Morgan – Manager 740-349-7888	morganj@heartlandbank.com www.heartlandbank.com	<ul style="list-style-type: none"> •

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

County, City, Village, and Township Contacts

Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Licking County Planning Commission	20 S. Second St. Newark, OH 43055	Brad Mercer – Planning Mgr 740-670-5200 Jerry Brems – Director 740-670-5216 Warren K. Weber – Comm. Dev. Manager 740-670-5213	bmercer@lcounty.com jbrems@lcounty.com wweber@lcounty.com www.lcounty.com	<ul style="list-style-type: none"> • Zoning – Township • Comp. Land Use Plans – Township • Subdivision Regulations – County • Flood Plan Regulations – County • Access Management Regs. – County • Major Devel. Comm., Indust., Multi- family • Also Administer Some Village Regs.
City of Newark	40 W. Main St. Newark, OH 43055	Kim Burton, Development Director 740.670.7533 Economic Development 740.670.7546	kburton@newarkohio.net www.newarkohio.net	<ul style="list-style-type: none"> • Business Networking • Incentives (CRA, TIF, JEDD etc) • Development Site Data • Zoning/Land Use Planning • Subdivision/Flood Plain Regs • Traffic Counts/City Demographics • GIS Data Layers • Multi-modal Transportation Planning
City of Heath	1287 Hebron Rd. Heath, OH 43056	John Groff – Chief Building Zoning 740-522-1420 x209	jgroff@heathohio.gov www.heathohio.gov	<ul style="list-style-type: none"> • Zoning
Village of Hebron	934 W. Main St. Hebron, OH 43025	Mike McFarland – Administrator 740-928-3204	hebronadministrator@midohio.twcbc.com	<ul style="list-style-type: none"> •
Village of Granville	141 East Broadway PO Box 514 Granville, OH 43023	Alison R. Terry – Village Planner 740-587-3997	aterry@granville.oh.us	<ul style="list-style-type: none"> •
City of Pataskala	621 W. Broadway St. Suite 2-B Pataskala, OH 43062	Tim Boland – City Admin. 740-964-2416	tboland@ci.pataskala.oh.us	<ul style="list-style-type: none"> • CRA • JEDZ • Job Ready Site
Village of Johnstown	599 S. Main St. PO Box 457 Johnstown, OH 43031	Judy Edwards – Village Manager 740-967-3177 Jim Lenner – Planner 740.967.3177	jedwards@villageofjohnstown.org jlenner@villageofjohnstown.org	<ul style="list-style-type: none"> • CRA

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County, City, Village, and Township Contacts (Continued)

Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Village of Alexandria	4 W. Main St. Alexandria, OH 43001	Holly Royer, Village Administrator 740.924.2539	Admin@alexandriahio.org	•
Village of Buckeye Lake	PO Box 27 Buckeye Lake, OH 43008	Valerie Hans – Dir. Of Development 740-928-7100	bldevelopment@roadrunner.com	•
Village of Kirkersville	135 N. 4 th St. PO Box 357 Kirkersville, OH 43033	Juanetta Metheny – Village Clerk 740-927-2030		•
City of Reynoldsburg	7232 E. Main St. Reynoldsburg, OH 43068	Luke Haire – Development Dir. 614-322-6831	lhaire@ci.reynoldsburg.oh.us	•
Village of St. Louisville	185 S. Main St. PO Box 98 St. Louisville, OH 43071	Kathy Whisner – Village Clerk 740-745-2966	kwhisner@villageofstlouisville.org	•
Village of Utica	39 Spring St. PO Box 524 Utica, OH 43080	Jud Breckler – Village Admin. 740-892-2696	judbreck@yahoo.com	•
Village of New Albany	99 W. Main St. PO Box 188 New Albany, OH 43054	Jennifer Chrysler – Comm Dev Dir 614-939-2259 Kathryn Myer – Deputy Director 614.855.3913	jchrysler@villageofnewalbany.org Kmeyer@villageofnewalbany.org	•
Village of Hanover	224 Valley Blvd NE Hanover, OH 43055	Frieda Engler – Village Clerk 740-763-4239	friedaengler@hotmail.com	•
Village of Gratiot	576 Main St. PO Box 379 Gratiot, OH 43740	Leslie Wilson 740-787-6605		•
Village of Hartford / Croton	125 N. Main St. Croton, OH 43013	Leanne Bishop – Village Admin. 740-893-2020	hartfordtownship@hotmail.com	•
Licking County Township Trustee Association	7550 White Chapel Road Newark, Ohio 43055	Dave Miller - President Licking County Trustees Association 740.344.3300	davemiller43056@yahoo.com	• Licking County Township Information

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

State Of Ohio Contacts

Program Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Ohio Dept. of Development	77 S. High St. 28 th Floor PO Box 1001 Columbus, OH 43216	Megan Gordon – Region 1 Regional Econ. Dev. Dir. 614-644-5059 Brad Biggs – Region 1 Business Development Manager. 614-644-8201 Steve Tirpak – Ind. Training Dept. of Dev. 614.752.4192 Lona Helfrich – Bus. Service Rep. Workforce and Talent Division 740-392-9675	mgordon@odod.state.oh.us Bbiggs@odod.state.oh.us stirpak@odod.state.oh.us lona.helfrich@development.ohio.gov	<ul style="list-style-type: none"> • State Incentives for Manufacturing and Warehousing • Training – Manufacturing and Warehousing
Ohio Dept. of Development – Global Markets Division	77 S. High St. 28 th Floor PO Box 1001 Columbus, OH 43216	Deborah Scherer – Dir. Global Markets 614-466-5363 Cynthia Cole – Trade Mgr. Region 1 614-466-5281	deborah.scherer@development.ohio.gov cynthia.cole@development.ohio.gov	<ul style="list-style-type: none"> • Ohio State programs and support for international businesses.
Ohio Dept. of Development – Women Owned Business Division	77 S. High St. 28 th Floor PO Box 1001 Columbus, OH 43216	Iris Cooper 614-728-7367 JJ Richert 614-752-7450	iris.cooper@development.ohio.gov jj.reichert@development.ohio.gov	<ul style="list-style-type: none"> • Training and incentives for women-owned companies.
ODOD – Workforce and Talent Division	77 S. High St. PO Box 1001 Columbus, OH 43216	Erica Fields – Program Admin 614-728-2731 Julia Hinten	erica.fields@development.ohio.gov jhinten@odod.state.oh.us www.thirdfrontierintern.ohio.gov/3fip/index.php	<ul style="list-style-type: none"> • State's Third Frontier Internship Program
Polymer Ohio, Inc.	155 Commerce Park Dr. Suite 8 Westerville, OH 43082	Wayne Earley – President/CEO 614-776-5720 ext 401	www.polymerohio.org	<ul style="list-style-type: none"> • Member Supported Ohio Polymer Industry Service Organization
Bio Ohio	1275 Kinnear Road Columbus, OH 43212	Anthony J. Dennis, PhD – President/CEO 614-675-3687	bioohio@bioohio.com www.bioohio.com	<ul style="list-style-type: none"> • Member Supported Ohio Bio-Medical Industry Service Organization
Ohio Department of Transportation	9600 Jacksontown Road SE	Susan Wyant Planning Administrator District 5	Susan.wyant@dot.state.oh.us Joanna.pinkerton@dot.state.oh.us	<ul style="list-style-type: none"> • Ohio Department of Transportation inquiries

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

	Jacksontown, Ohio 43030	740-323-5180 Joanna Pinkerton, Development Coordinator 614644-0300	www.dot.state.oh.us	
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LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

State Of Ohio Contacts (Continued)

Program Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Ohio Dept. of Taxation	30 E. Broad St, 22 nd Fl. Columbus, OH 43215	800-282-1782 – Individual 614-466-3280 888-405-4039 – Business	www.tax.ohio.gov	<ul style="list-style-type: none"> • Tax Forms • Personal Property Tax • Tax Information
Ohio Dept. of Commerce Labor and Worker	77 S. High St, 22 nd Fl. Columbus, OH 43215	Superintendent Bob Kennedy 614-644-2239	webmaster@wagehour.com.state.oh.us www.com.ohio.gov/laws	<ul style="list-style-type: none"> • Wage and Hour Regulations
Third Frontier High Technology	77 S. High Street Columbus, Ohio 43215	Mike McKay Manager, Technology Business Assistance Office Ohio Department of Development	Michael.McKay@development.ohio.gov http://www.development.ohio.gov/ohiothirdfrontier/	<ul style="list-style-type: none"> • Third Frontier Programs • Advanced Alternative Energy • Biomedical • Advanced Materials • Instruments-Controls-Electronics • Advanced Propulsion
Ohio Dept. of Jobs & Family Services	30 E. Broad St. 32 nd Fl. Columbus, OH 43215	866-448-2829	www.jfs.ohio.gov	<ul style="list-style-type: none"> • Tax Assistance • Unemployment Compensation Tax
Ohio Bureau of Workers Compensation	30 W. Spring St. Columbus, OH 43215	800-OHIOBWC 800-644-6292	www.ohiobwc.com www.tax.ohio.gov	<ul style="list-style-type: none"> • Tax Information and Assistance • Forms Available Online
Bureau of Child & Family Services	50 W. Gay St. 4 th Fl. Columbus, OH 43215	866-886-3537 option 4 614-466-1043	www.state.oh.us/odjfs/cdc/	<ul style="list-style-type: none"> • Child Care Licensing
Ohio Dept. of Health	246 N. High St. 3 rd Fl. Columbus, OH 43215	614-466-7857 614-752-8832	www.odh.ohio.gov	<ul style="list-style-type: none"> • Nursing / Rest Homes Certification. • Medicare Certification
Ohio Dept. of Liquor Control	6606 Tussing Rd. Reynoldsburg, OH 43068	614-644-3166	www.com.ohio.gov/liqr/Forms.aspx#Lics	<ul style="list-style-type: none"> • Liquor Permit and Licensing Information
ODOD Technology and Innovation Division	77 S. High street, 25 th Fl PO Box 1001 Columbus, Ohio 43216	Rich Amsden 614-466-3887	richard.amsden@development.ohio.gov http://development.ohio.gov/TechnologyInnovation.htm	<ul style="list-style-type: none"> • State programs to support technology-based research, commercialization and start-up company assistance.
Ohio Society of CPA's	535 Metro Place South Dublin, Ohio 43017		www.ohioscpa.com/Public.aspx	<ul style="list-style-type: none"> • CPA
Ohio Dept of Insurance			www.insurance.ohio.gov	<ul style="list-style-type: none"> • Agent • Agency • Location

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Federal Contacts

Program Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
USDA	200 N. High St. Room 507 Columbus, OH 43215	James Cogan – Program Dir. 614-255-2420	Jim.Cogan@oh.usda.gov www.rurdev.usda.gov/oh	•
US Dept. of Commerce Columbus US Export Assistance Center	US Dept of Commerce 401 North Front St. Columbus, OH 43215	Roberta S. Ford – Director 614-365-9510	roberta.ford@trade.gov www.export.gov	<ul style="list-style-type: none"> • Federal government export assistance • Training and Webinars
US Dept. of Labor Wage and Hour of Work	200 N. High St. Rm. 638 Columbus, OH 43215	614-469-5677	www.dol.gov/elaws/esa/whd	<ul style="list-style-type: none"> • Wage and Hour Regulations
US Internal Revenue Service	200 N. High St. Rm. 101 Columbus, OH 43215	800-829-1040 800-829-3676	www.irs.gov/businesses/index.html	<ul style="list-style-type: none"> • Tax Information and Assistance
US Small Business Administration	401 N. Front St. Suite 200 Columbus, Ohio 43215	Tom Mueller, District Director 614.469.6860 X 287	Thomas.Mueller@sba.gov http://www.sba.gov/localresources/district/oh/columbus/	<ul style="list-style-type: none"> • Small Business Assistance
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LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Utilities

Firm Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
The Energy Cooperative	1500 Granville Road PO Box 4970 Newark, OH 43058	Brad Byrd – Dir. Of Marketing 800-255-6815 ext 1250 Bruce Sumner V.P. Electric 1800.255.6815 X 1281	bnbyrd@theenergycoop.com bsumner@theenergycoop.com	•
Century Link (Formerly Embarq)	441 W. Broad St. Pataskala, OH 43062	Delores A. Reed – Engineer 740-927-8282	Delores.a.Reed@CenturyLink.com	•
AEP	1648 Marion Drive Coshocton, OH 43812 777 Hopewell Drive Heath, Ohio 43056	Tim Wells Manager – East LC 614.883.6790 Paul Prater Manager – West LC 740622.7984 Jeff VanDine Customer Service Engineer 740.349.4011	Tjwells@aep.com pdprater@aep.com http://AEP.com jvwandine@aep.com	•
Windstream Communications	66 N. Fourth St. Newark, OH 43058	Debbie Kelley 740-349-8818	debbie.kelley@windstream.com	•
Columbia Gas of Ohio	200 Civic Center Drive Columbus, Ohio 43215	Tammy Turner New Business Development Manager W 614.460.6804 C 614204.6070	tturner@nisource.com	
Time Warner Cable	1015 Olentangy River Road Columbus, Ohio 43212	Mark Fitzgerald Industrial/Commercial Account Executive W 614.255.4935	Mark.Fitzgerald@twcable.com	<ul style="list-style-type: none"> • Communications • Broad Band Cable and Fiber
Time Warner Fiber Optics Newark Representative	111 North 11 th Street Newark, Ohio 43055	Dave Deuschle Business Class Account Executive W 740.322.6719 C 740.334.2539	David.deuschle@twcable.com	<ul style="list-style-type: none"> • Fiber Optics Local Rep • Dedicated Internet Access • Dedicated Connectivity • Flexible bandwidth Options • High-capacity fiber network

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Colleges and Universities/ CTEC – Continuing Adult Education

Institution Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
OSU / COTC Newark	1179 University Dr. Newark, OH 43055	Derek Thatcher – Career Developer 740-366-9453	dthatche@cotc.edu http://newark.osu.edu/cotc/index.asp	<ul style="list-style-type: none"> • Student Internship • COTC/OSU Information
COTC Pataskala	621 W Broad St., Suite 2G Pataskala, OH 43062	Julie Maurer – Campus Administrator 740-964-7090	jmaurer@cotc.edu	<ul style="list-style-type: none"> • COTC Information
Denison University	306 Burton D. Morgan Center 150 Ridge Road Granville, Ohio 43023	Pamela Allen – Dir. Pre-Professional Advisor 740-587-6521	allenp@denison.edu www.denison.edu	<ul style="list-style-type: none"> • Student Internship • Denison Information
C-TEC	222 Price Road	Kelly Wallace – Coordinator Career & Industrial Service 740-366-3358	kwallace@c-tec.edu	<ul style="list-style-type: none"> • Student Internship • Career Job Training

Colleges and Universities/ CTEC – Student Interns and Co-ops

Institution Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
OSU / COTC Newark	1179 University Dr. Newark, OH 43055	Derek Thatcher – Career Developer 740-366-9453	dthatche@cotc.edu http://newark.osu.edu/cotc/index.asp	•
Denison University	306 Burton D. Morgan Center 150 Ridge Road Granville, OH 43023	Ashley Strausser – Assistant Dir./Internship Coordinator 740-587-6656	straussera@denison.edu www.denison.edu	•
C-TEC	222 Price Road	Kelly Wallace – Coordinator Career & Industrial Service 740-366-3358	kwallace@c-tec.edu	<ul style="list-style-type: none"> • Student Internship • Career Job Training

Office Space By Day

Company Name	Address	Contact / Telephone Number	E-mail Address / Website	Company Services
BuckeyeCoWorks	951 Buckeye Ave. Newark, OH 43055	Gary Krinn – Owner 740-344-3695	buckeyecoworks@windstream.net	<ul style="list-style-type: none"> • Office Space by day/ week/month

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Paid Business Consultants

Company Name	Address	Contact / Telephone Number	E-mail Address / Website	Company Services
Successful Ventures, LLC	1165 Normandy Dr. Newark, OH 43055	Linda Linham – CEO 740-344-1721 740-403-9624	linda@successfulventuresllc.com www.successfulventuresllc.com	<ul style="list-style-type: none"> • Business Growth, Development, and Improvement. • Planning, Leadership Development, and Internet Marketing • Capital Access
RSL. LLC	12950 Bolen Road Newark, Ohio 43055	Ed Lukco 740-763-3940	edlukco@iib.ws	<ul style="list-style-type: none"> • IIB Organization of 5,000 executives to assist local clients • Exit Strategy for Businesses • Growth, Development, Planning • Capital Access • Institute For Independent Business
Raccoon Valley Partners, LLC	3708 Raccoon Valley Rd. Granville, OH 43023	William C. Habig – President 614-563-1656	billhabig@windstream.net	<ul style="list-style-type: none"> •
Operations Excellence	10650 Honda Hills Rd. Thornville, Ohio 43076	Michael Pitcher 740-323-2611	mpitcher@excellence1.com www.excellence1.com	<ul style="list-style-type: none"> • Strategic Planning & Execution • Best-Practices Process Assessment • Start-ups & Turnarounds • LEAN Excellence, Constraints Management, Quality • Actively Synchronized Replenishment • Training, Workshops, Presentations, Seminars
DWG Consulting	8995 York Road SW Pataskala, Ohio 43062	David W. Goll 740.927.1334	david@dwgconsulting.com www.dwgconsulting.com	<ul style="list-style-type: none"> • Intermediary for Business Sales • Acquisition Searches for Individuals and Corporations • Business Valuations • Business Consulting and Financing
B Connections LLC	80 Forbidden Lakes Ct. Johnstown, Ohio 43031	Bart P. Mahoney 614.565.9830	bmahoneyconnections@embarq.com	<ul style="list-style-type: none"> • Business Financing
Strategic Innovators LLC	128 Cherry Street Granville, Ohio 43023	Stephen Fowler, MPA, MSES 740.225.4552	shfowler@roadrunner.com	<ul style="list-style-type: none"> • Consultant for public private, and nonprofit

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Attorneys, Patent Attorneys

Firm Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Licking County Bar Association, Lawyer Referral Service	65 E. Main Street Newark, Ohio	740.345.8628	info@lickingcountybar.org www.lickingcountybar.org	<ul style="list-style-type: none"> • Lawyer Referral Service
Arnold Shaheen Law Firm	365 South Main Street P.O. Box 49 Pataskala, Ohio 43062	Arnold Shaheen 740.927.9225	aeshaheen@shaheenlawoffice.com www.shaheenlawoffice.com	<ul style="list-style-type: none"> • General Civil Practice • Taxation • Corporate • Probate • Trust • Insurance

Civil Engineering Firms

Firm Name	Address	Contact / Telephone Number	E-mail Address / Website	Program Resources
Jobes Henderson & Associates Inc.	59 Grant St. Newark, OH 43055	James Roberts – President 740-344-5451	jobes@infinet.com	•
ADR & Associates Ltd.	88 West Church St. Newark, OH 43055	Douglas E. Mill 740-345-1921	dmill@adrcivil.com	•

Miscellaneous

Organization Name	Address	Contact / Telephone Number	E-mail Address / Website	Organization Services
Greater Licking County Convention and Visitors Bureau	455 Hebron Road Heath, Ohio 43056	Susan Fryer – Ex. Dir. 740-345-8224 Beth Kelly Marketing Manager 740.345.8224	sfryer@lccvb.com www.lccvb.com bkelly@lccvb.com www.lccvb.com	<ul style="list-style-type: none"> • Offers Grant Monies for Tourist Destination Businesses • Customer Service Training for Hotels, Restaurants and Attractions • Welcome gifts for VIP's • Conference planning assistance within Licking County • Hotel and Site Selection for sporting events and conferences • Assistance with Registration • Familiarization Tours for visitors and local residents Promotes through marketing efforts our local attractions, hotels and sporting venue
Destinations Bus Service	Newark, OH 43055	Earl Jenkins – Owner C740.334.3942 W740.828.2323	destinations@columbus.rr.com	<ul style="list-style-type: none"> • Bus service in Licking County

LICKING COUNTY BUSINESS DEVELOPMENT COUNCIL

Licking County Transit
Newark, Ohio

Cathy Sheets – Director

csheets@lcounty.com
<http://www.lcounty.com/lctb/>

- Transportation/Taxi Licking County